

# Giulia Romano

Postdoctoral Researcher in Artificial Intelligence

✉ [giulia.romano@polimi.it](mailto:giulia.romano@polimi.it)  
🌐 [giuliaromano.github.io](https://giuliaromano.github.io)  
in [giuro](#)

## Research Interests

Online Learning, Multi-Armed Bandits, Algorithmic Game Theory, Mechanism Design

## Education

- Nov2019- **Ph.D. in Artificial Intelligence at Politecnico di Milano**  
Apr2023 **Topics:** Pricing and Advertising Strategies in E-commerce Scenarios. **Advisor:** prof. Nicola Gatti
- Dec2018 **Mathematical Engineering MSc - Applied Statistics**  
Politecnico di Milano, Italy. **Minor:** Decision-making models and methods
- Feb2016 **Mathematical Engineering BSc**  
Politecnico di Milano, Italy

## Experience

- Apr2023- **Postdoctoral Researcher at Politecnico di Milano**  
present Politecnico di Milano, Italy.
- Oct2022- **Research Intern at Criteo AI Lab**  
Jan2023 Criteo Paris Office, France. **Team:** Exploration Exploitation Learning
- May2019 - **Industrial Research Collaboration – AdsHotel**  
May2021 **Project:** automated bid/budget optimization for online advertising
- Jan2019 - **Industrial Research Collaboration – DoveVivo**  
Jul2021 **Project:** automated pricing for room rental
- Jan2019- **Research Assistant at Politecnico di Milano**  
Oct2019

## Skills

**Programming Languages:** Python, R, SQL, Matlab  
**Optimization Frameworks:** AMPL, Gurobi  
**Languages:** Italian (Native Language), English (Fluent), French (Good)

## Service

- 2019- **MSc Thesis co-supervisor**  
present I was the co-supervisor of the master's theses of nine students
- 2020- **Conferences Reviewer**  
present I am a reviewer for leading AI conferences, including NeurIPS, ICML, AAAI, and IJCAI

## Awards

- 2021 Outstanding Poster Award,  
*At Mediterranean Machine Learning Summer School*

## Teaching

- 2019-2022 **Teaching Assistant**, *Sistemi Informatici (Real-Time Computing Systems)*  
Politecnico di Milano, Italy

## Publications

### Conference Papers

- A Unifying Framework for Online Optimization with Long-Term Constraints, *Castiglioni M., Celli A., Marchesi A., Romano G., Gatti N.*, **NeurIPS-2022**
- The Power of Media Agencies in Ad Auctions: Improving Utility through Coordinated Bidding, *Romano G., Castiglioni M., Marchesi A., Gatti N.*, **IJCAI-2022**
- Public Signaling in Bayesian Ad Auctions, *Bacchiocchi F., Castiglioni M., Marchesi A., Romano G., Gatti N.*, **IJCAI-2022**
- Multi-Armed Bandit Problem with Temporally-Partitioned Rewards: When Partial Feedback Counts, *Romano G., Agostini A., Trovò F., Gatti N., Restelli M.*, **IJCAI-2022**
- Efficiency of Ad Auctions with Price Displaying, *Castiglioni M., Ferraioli D., Gatti N., Marchesi A., Romano G.*, **AAAI-2022**
- Signaling in Posted Price Auctions, *Castiglioni M., Romano G., Marchesi A., Gatti N.*, **AAAI-2022**
- Online Posted Pricing with Unknown Time-Discounted Valuations, *Romano G., Tartaglia G., Marchesi A., Gatti N.*, **AAAI-2021**
- Personality-Based Representations of Imperfect-Recall Games, *Celli A., Romano G., Gatti N.*, **AAMAS-2019**, *extended-abstract*
- Safe Online Bid Optimization with Return-On-Investment and Budget Constraints subject to Uncertainty, *Castiglioni M., Nuara A., Romano G., Spadaro G., Trovò F., Gatti N.*, *under review*
- Algorithmic Advertising in the Metaverse: Finding Effective Ads Allocations, *Castiglioni M., Marchesi A., Romano G., Gatti N., C. Palayamkottai*, *under review*

### Journal Papers

- Incentivizing the Contribution of Selfish Agents in Crowd Tasks: Revenue Maximization with Direct and Indirect Mechanisms, *Montazeri M., Castiglioni M., Romano G., Gatti N., Kebriaei H.*, *under review*
- Increasing Revenue in Bayesian Posted Price Auctions through Signaling, *Castiglioni M., Romano G., Marchesi A., Gatti N.*, *under review*

### Workshop Papers

- A Unifying Framework for Online Safe Optimization, *Castiglioni M., Celli A., Marchesi A., Romano G., Gatti N.*, *NeurIPS 2022, Workshop on Machine Learning Safety*
- Multi-Armed Bandit Problem with Temporally-Partitioned Rewards, *Romano G., Agostini A., Trovò F., Gatti N., Restelli M.*, *NeurIPS 2022, Women in Machine Learning Workshop*
- Safe Online Bid Optimization with Uncertain ROI and Budget Constraints, *Castiglioni M., Nuara A., Romano G., Spadaro G., Trovò F., Gatti N.*, *AAMAS 2022, Learning with Strategic Agents Workshop*
- Signaling in Bayesian Posted Price Auctions, *Castiglioni M., Romano G., Marchesi A., Gatti N.*, *AAMAS 2022, Learning with Strategic Agents Workshop*
- Equilibrium Analysis of Ad Auctions with Price Displaying, *Castiglioni M., Ferraioli D., Gatti N., Marchesi A., Romano G.*, *AAMAS 2022, Learning with Strategic Agents Workshop*

- Ottimizzazione di Campagne Pubblicitarie per Prenotazioni di Hotel con Algoritmi di Intelligenza Artificiale  
*Alessandrelli L., Trovò F., Romano G., Gatti N., Ital-IA-2022 (In Italian)*
- Safe Online Bid Optimization with Uncertain Return-On-Investment and Budget Constraints  
*Castiglioni M., Nuara A., Romano G., Spadaro G., Trovò F., Gatti N., NeurIPS 2021 Workshop on Machine Learning meets Econometrics (MLECON)*
- SHARP: Pricing Automatico dell'affitto di Stanze,  
*Nuara A., Romano G., Trovò F., Gatti N., Restelli M., Ital-IA-2019 (In Italian)*

## Talks

- 2022 A Unifying Framework for Online Safe Optimization, *At NeurIPS-22, poster presentation*
- 2022 The Power of Media Agencies in Ad Auctions: Improving Utility through Coordinated Bidding, *At IJCAI-22, oral and poster presentation*
- 2022 Multi-Armed Bandit Problem with Temporally-Partitioned Rewards: When Partial Feedback Counts, *At IJCAI-22, oral and poster presentation*
- 2022 Public Signaling in Bayesian Ad Auctions, *At IJCAI-22, oral and poster presentation*
- 2022 Efficiency of Ad Auctions with Price Displaying, *At AAAI-22, oral and poster presentation*
- 2022 Signaling in Posted Price Auctions, *At AAAI-22, oral and poster presentation*
- 2022 Ottimizzazione di Campagne Pubblicitarie per Prenotazioni di Hotel con Algoritmi di Intelligenza Artificiale, *At Ital-IA 2022, talk*
- 2021 Online Posted Pricing with Unknown Time-Discounted Valuations, *At AAAI-21, oral and poster presentation*
- 2021 Safe Online Bid Optimization with Return-on-investment Constraints, *At Mediterranean Machine Learning summer school, poster presentation*
- 2020 Online Posted Pricing with Unknown Time-Discounted Valuations, *At ALGADIMAR annual meeting (Algorithms, Games, and Digital Markets), talk*